**Virsys12 IT Software and Services Consultant**

Virsys12, headquartered in Brentwood, Tennessee, is setting a new standard in healthcare professional services with Salesforce as a consulting partner. We are looking for a Consultant, Professional Services to be based in the Brentwood office as we continue our rapid growth.

**About Virsys12**

Virsys12 is focused on transforming the business of healthcare with software applications and professional services for the implementation of Salesforce. Virsys12 is a dynamic, award winning Salesforce Gold consulting partner with a client base that is nationwide. While we’ve received numerous awards for our healthcare industry innovation, it is our people, our culture, and our leaders that make Virsys12 such a great place to work!

At Virsys12, we strive to be the place where a diverse mix of talented people want to come and stay and do their best work! We are collaborators and innovators. We are motivated by passion, collaboration, integrity, and transformation. Our team is driven by a purpose to help others succeed, a mission to be healthcare’s number one consulting partner for technology, and a laser sharp vision to empower our clients by providing the right technology for the growing complexity of the business of healthcare.

**Your Mission**

We seek a consultant who possesses an outstanding record of professional technical consulting within an innovative, complex and fast-paced environment. The Consultant is a member of the Professional Services Team and engages, retains, and enables Virsys12’s strategic customers to fully utilize their systems. The individual will work with clients to train and test systems and resolve issues. The candidate must be Salesforce certified. Healthcare industry experience is preferred.

**Responsibilities**

First Three Months –

* Expand your knowledge base of the Salesforce.com product suite
* Learn the Virsy12 professional services implementation process
* Participate in client meetings and in-house training sessions

12 Months -

* Work with clients to understand their unique business needs and objectives .
* Assist in the discovery, and analysis of key client organizational processes and requirements to properly define gaps between current state and desired state
* Support consulting engagements in all aspects of documentation, Salesforce platform configuration, solution creation, note taking, and learning new business models.
* Maintain a rich knowledge of Salesforce clouds – Sales, Service, Health, Community Cloud.
* Ability to configure all standard Salesforce functionality based on the business needs
* Work with direction from team members to configure, develop and implement solutions
* Analyze and migrate existing client data from various platforms: Access, Excel, MS SQL, etc.
* Perform testing to ensure the solution meets design specifications and achieves business requirements and objectives
* Maintain effective communication to ensure client expectations are aligned with project progress
* Provide training and ongoing support directly to customers including system navigation, report building, data quality, and integrations
* Maintain a working knowledge of platform innovations, third party integrations, solutions design, and process methodology

**Position Requirements**

* Degree in technology or related business degree
* One or more Salesforce certifications
* One or more years of experience delivering technology consulting projects in a client-facing role
* Working experience with Salesforce, database design and complex data models
* Ideal candidate will demonstrate attention to detail, a passion for client service, high energy, creativity, and a resourceful spirit

To discuss this or more exciting roles, contact us at [careers@virsys12.com](mailto:careers@virsys12.com).