

Begin Your Sales Trajectory with Sales Cloud

Virsys12 understands what it means to be a growing company: high-demand and limited capital. We also know how important it is to build your internal systems for scale and growth. The Salesforce Sales Cloud Quick Start package accelerates your implementation for pipeline management and follow-up. This quick-start solution allows you to launch Sales Cloud while creating a foundation for future growth and a scalable sales process.

Sales Cloud Quick Start Packages by



Accounts | Contacts | Opportunity Tracking and Sales Process | Follow-up/Retention with activities, task, notes, events

Discovery

Initial half-day scoping and prioritizations session

Account and Contact Demographics Tracking and Management

Capture demographic information on your customer accounts and contacts

Activity Tracking

Monitor all associated business development and sales activity; keep the deal moving forward from initial lead to closed deal and track steps along the way.

Pipeline / Opportunity Management

Manage the opportunities with stages, next steps and key deal characteristics to push to a win!

Training

Initial half-day training session to help you build your own automations

Fixed Price of \$10,000 based on specified deliverables and defined scope delivered within 50 hours of prioritized work. See a Virsys12 representative for more information. Recommended for 10 or less EE or UE licenses to get started on your Sales Cloud journey. Additional configuration, integrations, appropriate applications and strategy available on a time and materials basis.

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